

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 1, 2021

FibroGen, Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-36740
(Commission
File Number)

77-0357827
(IRS Employer
Identification No.)

FibroGen, Inc.
409 Illinois Street
San Francisco, CA 94158
(Address of principal executive offices, including zip code)

(415) 978-1200
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol | Name of each exchange on which registered |
|--------------------------------|----------------|---|
| Common Stock, \$0.01 par value | FGEN | The Nasdaq Global Select Market |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On March 1, 2021, FibroGen, Inc. (“FibroGen”) issued a press release announcing financial results for the quarter and full year ended December 31, 2020. A copy of such press release is furnished as Exhibit 99.1 to this report and is incorporated herein by reference.

The information in this Item 2.02, including Exhibit 99.1, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended. The information contained in this Item 2.02, in Exhibit 99.1 shall not be incorporated by reference into any filing with the U.S. Securities and Exchange Commission made by FibroGen, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|--|
| 99.1 | Press Release titled “FibroGen Reports Fourth Quarter and Full Year 2020 Financial Results,” dated March 1, 2021 |
| 104 | Cover Page Interactive Data File (embedded within the Inline XBRL document) |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FIBROGEN, INC.

Dated: March 1, 2021

By: /s/ Pat Cotroneo
Pat Cotroneo
Senior Vice President, Finance and Chief Financial Officer

FibroGen Reports Fourth Quarter and Full Year 2020 Financial Results

- *Strong Fourth Quarter China Roxadustat Net Sales of \$29.2 Million and 2020 full-year Net Sales of \$72.5 Million*
- *FDA to hold Advisory Committee Meeting on Roxadustat New Drug Application*

SAN FRANCISCO, March 1, 2021 (GLOBE NEWSWIRE) -- FibroGen, Inc. (NASDAQ: FGEN) today reported financial results for the fourth quarter and full year 2020 and provided an update on the company's recent developments.

"While disappointed with the news today, FibroGen and AstraZeneca remain confident in the efficacy and safety profile of roxadustat based on positive results from a global Phase 3 program encompassing more than 8,000 patients," said Enrique Conterno, Chief Executive Officer, FibroGen. "With strong roxadustat commercial results in China, we continue to drive forward in our three main areas of focus: ensuring the regulatory and commercial success of roxadustat; accelerating the development of pamrevlumab in the three high-value indications of locally advanced unresectable pancreatic cancer (LAPC), Duchenne muscular dystrophy (DMD), and idiopathic pulmonary fibrosis (IPF); and building our research capabilities in both hypoxia-inducible factor (HIF) and connective tissue growth factor (CTGF) biology while adding to our clinical development pipeline."

Key Events in 2020 and Other Developments

Roxadustat

- **Regulatory:**
 - The Cardiovascular and Renal Drugs Advisory Committee of the U.S. Food and Drug Administration (FDA) will hold an advisory committee (AdCom) meeting to review the new drug application (NDA) for roxadustat in the US. U.S. The companies have not received a confirmed AdCom meeting date from the FDA.
 - In November 2020, Japan's Ministry of Health, Labour and Welfare (MHLW) approved EVRENZO® (roxadustat) for the treatment of anemia of CKD in adult patients not on dialysis.
 - The Marketing Authorization Application (MAA) for roxadustat for the treatment of anemia in adult patients with CKD was accepted for regulatory review by the European Medicines Agency (EMA) in May 2020, with an expected decision by mid-2021.
 - **Clinical:**
 - Enrollment was completed in the WHITNEY US Phase 2 roxadustat clinical trial in chemotherapy-induced anemia (CIA) in 4Q 2020.
 - Enrollment continued in the MATTERHORN Phase 3 roxadustat clinical trial in anemia associated with myelodysplastic syndromes (MDS).
 - Enrollment was completed in the ASPEN and DENALI Phase 3b roxadustat clinical trials in dialysis patients with anemia of CKD.
 - **Publications / Presentations:**
 - Roxadustat data was presented at the following scientific meetings in 2020:
 - The National Kidney Foundation Spring Clinical Meeting
 - The 57th European Renal Association-European Dialysis and Transplant Association (ERA-EDTA) Virtual Congress
 - The American Society of Nephrology (ASN) Kidney Week 2020 Reimagined
 - The 62nd American Society of Hematology (ASH) Annual Meeting and Exposition
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- Roxadustat Phase 3 manuscripts on the treatment of anemia of CKD were published in peer-reviewed medical journals:
 - Pooled Analysis of Roxadustat for Anemia in Patients with Kidney Failure Incident to Dialysis *Kidney International Reports*
 - Roxadustat for Chronic Kidney Disease-related Anemia in Non-dialysis Patients *Kidney International Reports*
 - Roxadustat for Treating Anemia in Patients with CKD Not on Dialysis: Results from a Randomized Phase 3 Study *Journal of the American Society of Nephrology*
 - Roxadustat for the Treatment of Anemia in Chronic Kidney Disease (CKD) Patients Not on Dialysis: A Phase 3, Randomized, Double-Blind, Placebo-Controlled Study (ALPS) *Nephrology Dialysis Transplantation*
 - Roxadustat for anemia in patients with end-stage renal disease incident to dialysis *Nephrology Dialysis Transplantation*

Pamrevlumab

- Enrollment continued in the LAPIS Phase 3 clinical trial of pamrevlumab in patients with locally advanced unresectable pancreatic cancer (LAPC).
- Enrollment continued in the LELANTOS Phase 3 clinical trial of pamrevlumab in non-ambulatory patients with Duchenne muscular dystrophy (DMD).
- Enrollment continued in the ZEPHYRUS Phase 3 clinical trial of pamrevlumab in patients with idiopathic pulmonary fibrosis (IPF).
- In December, we initiated a second Phase 3 clinical trial of pamrevlumab, ZEPHYRUS-2, in patients with idiopathic pulmonary fibrosis (IPF).

Upcoming Data Catalysts

- Data from the Phase 2 WHITNEY study of roxadustat in chemotherapy-induced anemia (CIA) expected 2H 2021.
- Data from the Phase 3 MATTERHORN study of roxadustat in anemia of myelodysplastic syndromes (MDS) expected 1H 2022.
- Resection data from the Phase 3 LAPIS study of pamrevlumab in locally advanced pancreatic cancer (LAPC) expected 2H 2022.
- Data from the Phase 3 LELANTOS study of pamrevlumab in Duchenne muscular dystrophy (DMD) expected 2H 2022.

2020 Key Executive Additions

- Percy Carter, Ph.D., was appointed to the newly created position of Chief Scientific Officer.
- Mark Eisner, M.D., M.P.H., was appointed as Chief Medical Officer.
- Thane Wettig was appointed to the newly created position of Chief Commercial Officer.

Financial

- Total revenue for the fourth quarter of 2020 was \$65.0 million, as compared to \$8.0 million for the fourth quarter of 2019. The current quarter revenue consists of net product revenues of \$29.2 million for roxadustat sales in China, \$21.5 million in development revenue, and \$14.3 million in license revenue related to NDD approval in Japan. Total net roxadustat sales in China for 2020 were \$72.5 million.
 - Net loss for the fourth quarter of 2020 was \$58.6 million, or \$0.64 net loss per basic and diluted share, compared to a net loss of \$98.1 million, or \$1.12 net loss per basic and diluted share one year ago.
 - Net loss for the year was \$189.3 million, or \$2.11 net loss per basic and diluted share, compared to a net loss of \$77.0 million, or \$0.89 net loss per basic and diluted share one year ago.
 - At December 31, 2020, FibroGen had \$732.1 million in cash, restricted time deposits, cash equivalents, investments, and receivables.
 - Based on our latest forecast, we estimate our 2021 ending cash to be in the range of \$660 to \$670 million.
 - The China Agreement with AstraZeneca was amended in July 2020 to maximize the economic value of the roxadustat franchise for both parties with more predictable economics and profitability for FibroGen.
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Conference Call and Webcast Details

FibroGen will host a conference call and webcast today, Monday, March 1, 2021, at 5:00 p.m. Eastern Time (2:00 p.m. Pacific Time) to discuss financial results and provide a business update. A live audio webcast of the call may be accessed in the investor section of the company's website, www.fibrogen.com. To participate in the conference call by telephone, please dial 1 (877) 658-9081 (U.S. and Canada) or 1 (602) 563-8732 (international), reference the FibroGen fourth quarter and full year 2020 financial results conference call, and use confirmation number **3055327**. A replay of the webcast will be available shortly after the call for a period of four weeks. To access the replay, please dial 1 (855) 859-2056 (domestic) or 1 (404) 537-3406 (international), and use passcode **3055327**.

About Roxadustat

Roxadustat, an oral medicine, is the first in a new class of medicines, HIF-PH inhibitors that promote erythropoiesis, or red blood cell production, through increased endogenous production of erythropoietin; improved iron absorption and mobilization; and downregulation of hepcidin. Roxadustat is also in clinical development for anemia associated with myelodysplastic syndromes (MDS) and for chemotherapy-induced anemia (CIA).

Roxadustat is approved in China, Japan, and Chile for the treatment of anemia of CKD in adult patients on dialysis (DD) and not on dialysis (NDD). In Europe, the Marketing Authorization Application for roxadustat for the treatment of anemia in with chronic kidney disease (CKD) in NDD and DD patients was filed by Astellas Pharma Inc. (Astellas) and accepted by the European Medicines Agency for review in May 2020. Several other licensing applications for roxadustat have been submitted by Astellas and AstraZeneca to regulatory authorities across the globe, and are currently in review.

Astellas and FibroGen are collaborating on the development and commercialization of roxadustat for the potential treatment of anemia in territories including Japan, Europe, Turkey, Russia and the Commonwealth of Independent States, the Middle East, and South Africa. FibroGen and AstraZeneca are collaborating on the development and commercialization of roxadustat for the potential treatment of anemia in the U.S., China, other markets in the Americas, in Australia/New Zealand, and Southeast Asia.

About Pamrevlumab

Pamrevlumab is a first-in-class antibody developed by FibroGen that inhibits the activity of connective tissue growth factor (CTGF), an important biological mediator in fibrotic and proliferative disorders. Pamrevlumab is in Phase 3 clinical development for the treatment of locally advanced unresectable pancreatic cancer (LAPC), Duchenne muscular dystrophy (DMD), and idiopathic pulmonary fibrosis (IPF). For information about pamrevlumab studies currently recruiting patients, please visit www.clinicaltrials.gov.

About FibroGen

FibroGen, Inc. is a biopharmaceutical company committed to discovering, developing, and commercializing a pipeline of first-in-class therapeutics. The Company applies its pioneering expertise in hypoxia-inducible factor (HIF) and connective tissue growth factor (CTGF) biology to advance innovative medicines for the treatment of unmet needs. The Company is currently developing and commercializing roxadustat, an oral small molecule inhibitor of HIF prolyl hydroxylase activity, for anemia associated with chronic kidney disease (CKD). Roxadustat is also in clinical development for anemia associated with myelodysplastic syndromes (MDS) and for chemotherapy-induced anemia (CIA). Pamrevlumab, an anti-CTGF human monoclonal antibody, is in clinical development for the treatment of locally advanced unresectable pancreatic cancer (LAPC), Duchenne muscular dystrophy (DMD), and idiopathic pulmonary fibrosis (IPF). For more information, please visit www.fibrogen.com.

Forward-Looking Statements

This release contains forward-looking statements regarding our strategy, future plans and prospects, including statements regarding the development and commercialization of the company's product candidates, the potential safety and efficacy profile of our product candidates, our clinical programs and regulatory events, and those of our partners. These forward-looking statements include, but are not limited to, statements about our plans, objectives, representations and contentions and are not historical facts and typically are identified by use of terms such as "may," "will," "should," "on track," "could," "expect," "plan," "anticipate," "believe," "estimate," "predict," "potential," "continue" and similar words, although some forward-looking statements are expressed differently. Our actual results may differ materially from those indicated in these forward-looking statements due to risks and uncertainties related to the continued progress and timing of our various programs, including the enrollment and results from ongoing and potential future clinical trials, and other matters that are described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2020 and our Quarterly Report on Form 10-Q for quarter ended September 30, 2020 filed with the Securities and Exchange Commission (SEC), including the risk factors set forth therein. Investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release, and we undertake no obligation to update any forward-looking statement in this press release, except as required by law.

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Condensed Consolidated Balance Sheets
(In thousands)

| | <u>December 31, 2020</u> (Unaudited) | <u>December 31, 2019</u> (1) |
|--|---|---------------------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 678,393 | \$ 126,266 |
| Short-term investments | 8,144 | 407,491 |
| Accounts receivable, net | 41,883 | 28,455 |
| Inventory | 16,530 | 6,887 |
| Prepaid expenses and other current assets | 10,160 | 133,391 |
| Total current assets | <u>755,110</u> | <u>702,490</u> |
| Restricted time deposits | 2,072 | 2,072 |
| Long-term investments | 244 | 61,118 |
| Property and equipment, net | 33,647 | 42,743 |
| Finance lease right-of-use assets | 29,606 | 39,602 |
| Equity method investment in unconsolidated variable interest entity | 2,728 | — |
| Other assets | 3,433 | 9,372 |
| Total assets | <u>\$ 826,840</u> | <u>\$ 857,397</u> |
| Liabilities, stockholders' equity and non-controlling interests | | |
| Current liabilities: | | |
| Accounts payable | \$ 24,789 | \$ 6,088 |
| Accrued and other liabilities | 119,521 | 83,816 |
| Deferred revenue | 6,547 | 490 |
| Finance lease liabilities, current | 12,330 | 12,351 |
| Total current liabilities | <u>163,187</u> | <u>102,745</u> |
| Product development obligations | 18,697 | 16,780 |
| Deferred revenue, net of current | 138,474 | 99,449 |
| Finance lease liabilities, non-current | 25,391 | 37,610 |
| Other long-term liabilities | 39,642 | 65,407 |
| Total liabilities | <u>385,391</u> | <u>321,991</u> |
| Total stockholders' equity | 422,178 | 516,135 |
| Non-controlling interests | 19,271 | 19,271 |
| Total equity | <u>441,449</u> | <u>535,406</u> |
| Total liabilities, stockholders' equity and non-controlling interests | <u>\$ 826,840</u> | <u>\$ 857,397</u> |

(1) The condensed consolidated balance sheet amounts at December 31, 2019 are derived from audited financial statements.

Condensed Consolidated Statements of Operations
(In thousands, except per share data)

| | Three Months Ended December 31, | | Years Ended December 31, | |
|---|---------------------------------|-------------|--------------------------|-------------|
| | 2020 | 2019 | 2020 | 2019 |
| | (Unaudited) | | (Unaudited) | |
| Revenue: | | | | |
| License revenue | \$ 14,323 | \$ 14,569 | \$ 14,323 | \$ 177,086 |
| Development and other revenue | 21,527 | 28,607 | 80,592 | 114,115 |
| Product revenue, net | 29,165 | 1,122 | 72,498 | 1,700 |
| Drug product revenue | (17) | (36,324) | 8,906 | (36,324) |
| Total revenue | 64,998 | 7,974 | 176,319 | 256,577 |
| Operating costs and expenses: | | | | |
| Cost of goods sold | 2,615 | 905 | 8,869 | 1,147 |
| Research and development | 78,133 | 56,797 | 252,924 | 209,265 |
| Selling, general and administrative | 42,249 | 50,708 | 106,406 | 135,479 |
| Total operating costs and expenses | 122,997 | 108,410 | 368,199 | 345,891 |
| Loss from operations | (57,999) | (100,436) | (191,880) | (89,314) |
| Interest and other, net: | | | | |
| Interest expense | (538) | (668) | (2,402) | (2,876) |
| Investment loss in unconsolidated variable interest entity | (190) | — | (202) | — |
| Interest income and other, net | 264 | 3,053 | 5,553 | 15,548 |
| Total interest and other, net | (464) | 2,385 | 2,949 | 12,672 |
| Loss before income taxes | (58,463) | (98,051) | (188,931) | (76,642) |
| Provision for income taxes | 171 | 72 | 360 | 328 |
| Net loss | \$ (58,634) | \$ (98,123) | \$ (189,291) | \$ (76,970) |
| Net loss per share - basic and diluted | \$ (0.64) | \$ (1.12) | \$ (2.11) | \$ (0.89) |
| Weighted average number of common shares used to calculate net loss per share - basic and diluted | 91,166 | 87,352 | 89,854 | 86,633 |

(1) The condensed consolidated statement of operations amounts for the year ended December 31, 2019 are derived from audited financial statements.

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